

FELRA and UFCW Pension Fund Asset Allocation and Glide Path Updated to November 2017

**Presented by Investment Performance Services, LLC
January, 2018**

**Richard Sichel, Jr., President
David A. Russell, CFA, Senior Investment Strategist**

The FELRA Pension Plan's Cash Flow Projections:

Original Forecast - 2012

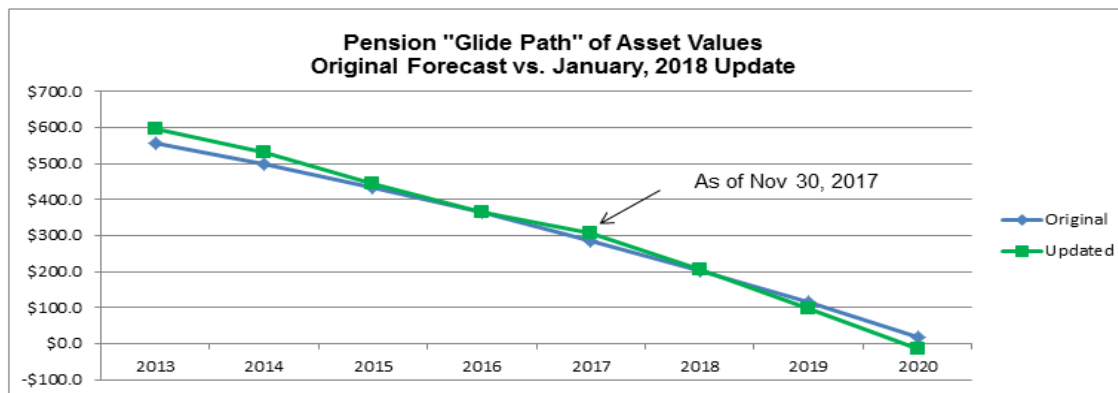
	Beginning Market Value (\$ million)	Forecasted Return (%)	Forecasted Return (\$)	Plan Cash Flows			Net Plan Cash Flow	Year End Assets
				Contrib	Benefit Payments	Admin Costs		
2013	\$608.2	7.2%	\$43.8	\$56.1	(\$146.9)	(\$4.1)	(\$94.90)	\$557.1
2014	\$557.1	7.2%	\$40.1	\$56.1	(\$150.2)	(\$4.2)	(\$98.30)	\$498.9
2015	\$498.9	7.2%	\$35.9	\$56.2	(\$152.6)	(\$4.4)	(\$100.80)	\$434.0
2016	\$434.0	7.2%	\$31.3	\$56.5	(\$153.8)	(\$4.5)	(\$101.80)	\$363.5
2017	\$363.5	6.9%	\$25.1	\$56.9	(\$154.5)	(\$4.6)	(\$102.20)	\$286.4
2018	\$286.4	6.5%	\$18.6	\$57.6	(\$154.4)	(\$4.8)	(\$101.60)	\$203.4
2019	\$203.4	5.2%	\$10.6	\$58.4	(\$153.7)	(\$4.9)	(\$100.20)	\$113.8
2020	\$113.8	2.8%	\$3.2	\$58.5	(\$152.5)	(\$5.1)	(\$99.10)	\$17.8
Totals			\$208.5	\$456.3	(\$1,218.60)	(\$36.60)	(\$798.90)	

Updated Forecast - January, 2018

Reflects Market Values as of Nov 30, 2017 and 2017 Asset Class Return Assumptions

	Beginning Market Value (\$ million)	Actual		Plan Cash Flows			Net Plan Cash Flow	Year End Assets
		(%)	(\$)	Contrib	Benefit Payments	Admin Costs		
2013	\$603.7	14.9%	\$81.2	\$56.1	(\$146.9)	(\$4.1)	(\$90.10)	\$594.8
2014	\$594.8	5.9%	\$31.8	\$48.2	(\$150.1)	(\$4.4)	(\$95.32)	\$531.3
2015	\$531.3	3.0%	\$15.9	\$48.2	(\$150.1)	(\$4.4)	(\$106.30)	\$444.9
2016	\$444.9	7.8%	\$34.7	\$45.8	(\$153.4)	(\$4.5)	(\$112.10)	\$366.1
2017	\$366.1	9.5%	\$34.8	\$45.5	(\$155.7)	(\$4.7)	(\$114.90)	\$305.2
2018	\$305.2	5.5%	\$16.9	\$45.9	(\$156.9)	(\$4.8)	(\$115.80)	\$206.3
2019	\$206.3	2.9%	\$6.0	\$46.5	(\$157.2)	(\$5.0)	(\$115.70)	\$96.5
2020	\$96.5	2.8%	\$2.7	\$46.5	(\$156.0)	(\$5.1)	(\$114.60)	-\$15.4
			\$224.0	\$382.7	(\$1,226.30)	(\$37.00)	(\$864.82)	

<- @ Nov 30th



Recommended Asset Allocation Glide Path

As of Nov 30, 2017

	IPS 2017 Long Term Assumptions	2014 Recommended Policy Allocation	2015 Target Allocation	Dec 2015 Actual Allocation	Jan 1, 2016 Target Allocation	Jan 1, 2017 Target Allocation	Actual Allocation 11/30/2017	Jan 1, 2018 Target Allocation	Jan 1, 2019 Target Allocation	Jan 1, 2020 Target Allocation
Total Equity		40.0%	40.0%	28.7%	40.0%	30.0%	37.3%	30.0%	0.0%	0.0%
US Equity	7.25%	30.0%	30.0%	24.9%	30.0%	30.0%	32.2%	30.0%	0.0%	0.0%
Non-US Equity	7.75%	5.0%	5.0%	2.5%	5.0%	0.0%	3.2%	0.0%	0.0%	0.0%
EM Equity	9.75%	5.0%	5.0%	1.3%	5.0%	0.0%	1.8%	0.0%	0.0%	0.0%
Total Bonds		19.5%	19.5%	13.9%	19.5%	35.0%	12.6%	40.0%	95.0%	90.0%
US Interm Gov/Credit	3.00%	5.0%	5.0%	1.8%	5.0%	20.0%	1.8%	25.0%	95.0%	90.0%
Opportunistic Bond	4.50%	10.0%	10.0%	10.8%	10.0%	10.0%	9.3%	10.0%	0.0%	0.0%
Sh Dur HY Bonds	5.50%	4.5%	4.5%	1.3%	4.5%	5.0%	1.4%	5.0%	0.0%	0.0%
Real Estate	7.75%	15.0%	15.0%	25.1%	15.0%	15.0%	12.3%	10.0%	0.0%	0.0%
Hedge FOFs	4.50%	10.0%	10.0%	15.0%	10.0%	0.0%	0.8%	0.0%	0.0%	0.0%
GTAA	7.00%	15.0%	15.0%	17.1%	15.0%	15.0%	19.0%	15.0%	0.0%	0.0%
Cash	1.00%	<u>0.5%</u>	<u>0.5%</u>	<u>0.2%</u>	<u>0.5%</u>	<u>5.0%</u>	<u>17.9%</u>	<u>5.0%</u>	<u>5.0%</u>	<u>10.0%</u>
Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Forecasted Plan Return

5.5%

2.9%

2.8%

Supplemental Information

Manager Recommendations - Updated January, 2018

U.S. Equity	Status in 2017	Recommended Action in 2018
Wedge Capital	Retained	Liquidate by 12/31/18
Vanguard Total Market	Retained	Liquidate by 12/31/18

International

Gryphon	Liquidation in Process as cash is needed	---
Vanguard EM Index Fund	Liquidation in Process as cash is needed	---

Fixed Income

Segall Bryant Hamill	Retained	Retain
Chartwell Short Dur HY	Retained	Liquidate by 12/31/2018
Templeton Global Bond	Retained	Liquidate by 12/31/2018

Real Estate

Recommendation

JPMorgan	Three Partial Redemptions Submitted in 2017	Liquidate by 12/31/2018
----------	---	-------------------------

Hedge Fund of Funds

EnTrust	Redeemed Effective June 30, 2017 (See Note 1)	
Mesirow	Redeemed Effective Sept 30, 2017 (See Note 2)	

GTAA

Wellington	Redeemed Effective 10/31/2016	---
First Eagle	Multiple Redemptions in 2017 to Reduce to 15%	Liquidate by 12/31/2018

Note 1 - Paid out 50% in July, 2017, 47% in Oct, 2017 and 3% audit holdback is due April, 2018

Note 2 - Paid out 95% in Nov, 2017 and 5% audit holdback is due April, 2018